1	STATE OF NEW HAMPSHIRE								
2	PUBLIC UTILITIES COMMISSION								
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4	March 18, 2014 - 10:07 a.m. Concord, New Hampshire NHPUC MAR25'14 AM 9:37								
5	concert, new namponine								
6	RE: DG 13-313								
7	LIBERTY UTILITIES (ENERGYNORTH NATURAL GAS) CORP.: Integrated Resource Plan.								
8	(Prehearing conference)								
9	PRESENT: Chairman Amy L. Ignatius, Presiding								
10	Commissioner Robert R. Scott Commissioner Martin P. Honigberg								
11	COMMITS STORES TRATELIN 1. HORITY DELY								
12	Clare Howard-Pike, Clerk								
13									
14	APPEARANCES: Reptg. Liberty Utilities (EnergyNorth Natural Gas) Corp.:								
15	Sarah B. Knowlton, Esq.								
16	Reptg. Residential Ratepayers: Rorie E. P. Hollenberg, Esq.								
17	Office of Consumer Advocate								
18	Reptg. PUC Staff: Michael J. Sheehan, Esq.								
19	Alexander F. Speidel, Esq. Stephen P. Frink, Asst. Dir./Gas & Water Div.								
20	Al-Azad Iqbal, Staff Analyst								
21									
22									
23	Court Reporter: Steven E. Patnaude, LCR No. 52								
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everyone.

2 CHAIRMAN IGNATIUS: I'd like to open the 3 hearing in Docket DG 13-313. This is Liberty Utilities' 4 Integrated Resource Plan. The Company filed its plan on 5 November 1st, 2013. And, it covers the period of November 1 through October 31, 2018, and provided details 6 7 of Liberty's resource planning process and strategies 8 based on present market conditions and current forecast of 9 requirements. On January 21st, 2014, we scheduled a 10 prehearing conference for this morning, followed by a 11 technical session, and also sought motions to intervene. 12 There's nothing yet in the file that I received, but we'll 13 take that up in a moment, if there is anyone who is 14 seeking intervention. 15 So, let's begin first with appearances 16 please. 17 MS. KNOWLTON: Good morning, 18 Commissioners. My name is Sarah Knowlton. I'm here today 19 on behalf of Liberty Utilities (EnergyNorth Natural Gas) 20 Corp. And, with me today from the Company is Stephen 21 Hall, Chico DaFonte, Martin DeBruin, and Ted Poe from 22 National Grid. 23 CHAIRMAN IGNATIUS: Good morning,

{DG 13-313} [Prehearing conference] {03-18-14}

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1
                         MS. HOLLENBERG: Good morning,
 2
       Commissioners. Rorie Hollenberg, here for the Office of
 3
       Consumer Advocate.
 4
                         CHAIRMAN IGNATIUS: Good morning.
                         MR. SHEEHAN: Good morning. Mike
 5
 6
       Sheehan, for Staff of the Commission. Present is Alex
 7
       Speidel, Staff Counsel; Steve Frink, Assistant Director of
       the Gas Division; and Al-Azad Iqbal, a Staff Analyst.
 8
 9
                         CHAIRMAN IGNATIUS: Good morning.
10
       there any entity seeking intervention that anyone knows
11
       of? There's nothing that's made it into our files.
12
                         MR. SHEEHAN:
                                       No.
13
                         CHAIRMAN IGNATIUS: It doesn't appear
14
       that there's anyone here this morning. All right. Then,
15
       why don't we have statements from the parties on what you
16
       anticipate the docket to involve, any issues you see on
17
       the horizon that may be problematic, and anything else
18
       that you want to summarize as we kick off this proceeding.
19
       Ms. Knowlton.
20
                         MS. KNOWLTON:
                                        Thank you. The filing of
21
       this IRP arises out of Order 25,317. As the Commission is
22
       aware, the IRP statute in New Hampshire only applies to
23
       electric utilities. And, so, it's by Commission order
24
       that this IRP is filed.
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1
                         The Company diligently put together this
 2
       Plan, which is comprehensive in scope. The Company is
 3
       prepared to work with the Staff and the Office of Consumer
 4
       Advocate to respond to any questions, concerns or issues
       that they have with regard to the Plan. We believe that
 5
       that the Plan is adequate, and would request ultimately
 6
 7
       that the Commission enter an order finding its adequacy in
       this docket.
 8
 9
                         I think the only outstanding issue at
10
       the moment, from my perspective, is the development of a
11
       procedural schedule, which we'll do, I'm sure, in the
12
       technical session, and propose something to the Commission
13
       for its consideration.
                               Thank you.
14
                         CHAIRMAN IGNATIUS:
                                             Thank vou.
15
       Ms. Hollenberg.
16
                         MS. HOLLENBERG:
                                          Thank you.
                                                       Good
17
       morning.
                 The Office of Consumer Advocate is primarily
18
       interested in just monitoring the development of the IRP
19
       and keeping abreast of the Company's plans for the future.
20
       No outstanding issues that I'm aware at this point in time
21
       to bring to your attention. But, to the extent that
22
       that's necessary, we'll do so as the proceeding --
23
                         (Court reporter interruption.)
24
                                          To the extent that
                         MS. HOLLENBERG:
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1
       that's necessary, we will do so as the proceeding
 2
      proceeds.
 3
                         CMSR. HONIGBERG: It sounded better the
 4
       first time.
 5
                         (Laughter.)
 6
                         CHAIRMAN IGNATIUS: It would make a
 7
       really terrible soap opera, "As the Proceeding Proceeds".
 8
       Okay. Mr. Sheehan.
 9
                         MR. SHEEHAN: And, we will proceed next.
10
       We've just conducted a preliminary review of the Plan, and
11
       really have nothing to add to what Ms. Knowlton says.
12
       We'll review, discuss with the Company, conduct discovery.
13
       And, we don't see any particular issues at this point,
14
       but, again, we will keep the Commission advised.
15
                         CHAIRMAN IGNATIUS:
                                            Thank you. Any
16
       questions? Commissioner Scott.
17
                         CMSR. SCOTT: Yes. I had a couple
18
       questions. I thumbed through your filing. I was curious,
19
       I see that the number of non-heating residential customers
20
       is projected to decrease, which is a little bit surprising
21
       to me, and I was curious why that was. Is it that they're
       expected to convert to heating customers also?
22
23
                         MS. KNOWLTON: If I may, I'm going to
24
       ask Mr. DaFonte to respond to your question.
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1
                         CMSR. SCOTT:
                                       Thank you.
 2
                         MR. DaFONTE: Yes. That is correct.
 3
       see -- it's not working.
 4
                         (Mr. DaFonte referring to microphone.)
 5
                         MR. DaFONTE: But the answer is "yes".
 6
       What we see in the future is that more customers that are
 7
       non-heating will switch to heating, due to the benefits of
 8
       natural gas as a heating source.
 9
                         CMSR. SCOTT: Okay. I suppose that
10
       makes sense, that the lines are already there, and they
11
       just need to convert their appliance, their heating
12
       appliance?
13
                         MR. DaFONTE: Exactly.
14
                         CMSR. SCOTT: Okay. Great. And, on
15
       that same topic, so, I assume that, obviously, the
16
       economics would drive some of the growth to natural gas
17
       expansion. I was curious, what is limiting the -- you
18
       know, why the numbers you have? What's limiting that
19
       number? Why isn't it higher or what are the limiting
20
       factors to that?
21
                         MR. DaFONTE: I would say that the
22
       limiting factors, in some sense, are the customers being
23
       able to afford to convert, meaning that they have to put
24
       up, in some instances, a large amount of cash to fund a
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conversion, you know, a new furnace, new appliances,
 1
       things like that. That may be one, you know, detractor
 2
 3
       towards increased growth.
 4
                         I would say that some of it is related
 5
       to just timing, you know, being able to get lines to
       customers in a, essentially, a short period of time.
 6
 7
       construction period, you know, can be relatively short,
       when you have that many customers wanting to convert.
 8
 9
       But, obviously, the Company is trying to mobilize as many
10
       crews as possible to do that.
11
                         CMSR. SCOTT: And, you anticipated my
12
       next question, was, so, do you use outside crews or your
13
       own crews? Or, how do you staff this demand for
14
       expansion?
15
                         MR. DaFONTE: I can't really speak to
16
       the way in which the Operations Group within the Company
17
       contracts for those crews. But my understanding is that
18
       there are a lot of outside crews that are brought in.
19
                         CMSR. SCOTT: Okay.
20
                         MS. KNOWLTON: And, I can add to that.
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MS. KNOWLTON: And, I can add to that.

It is my understanding as well that the Company uses a mix of inside crews and outside crews. And, to the extent that there is a demand for installation of gas service, the Company would increase the number of crews, the

21

22

23

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1
       outside crews that it works with. And, I think, you know,
 2
       there's a benefit from the Company's perspective to do
 3
       that, because it can, you know, bring in the crews and
 4
       ramp up its activities, and then, you know, decrease the
 5
       use of outside crews, as opposed to, you know, increasing
 6
       its internal workforce on a going-forward basis. And, I
 7
       think, in conjunction also with, you know, CIBS programs
       and CIBS investment, you know, increases, the Company
 8
 9
       looks to outside crews. So, that is the general mode of
10
       operation.
11
                         CMSR. SCOTT: Thank you. That's good.
12
       That's all I had.
13
                         CHAIRMAN IGNATIUS:
                                             Thank you.
14
       Questions, Commissioner Honigberg?
15
                         CMSR. HONIGBERG: I don't have any
16
       questions.
                   I just have a comment. That during your
17
       technical session, give some thought to whether you see
18
       the need to have any limit on the number of data requests
19
       or any types of discovery that you expect to engage in in
20
       this proceeding. Expect to hear that question in other
21
       proceedings as well, or that comment.
22
                         CHAIRMAN IGNATIUS: Thank you.
23
       there's nothing else, then we will send you off to your
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development of a procedural schedule and review/discussion

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1
       of the issues in the technical session, and then we look
 2
       forward to seeing what's filed. And, with that, we're
 3
       adjourned.
                          (Whereupon the prehearing conference was
 4
                         adjourned at 10:16 a.m., and the Parties
 5
 6
                         and Staff conducted a technical session
 7
                         immediately thereafter.)
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